



March 2024

*This monthly newsletter is prepared primarily for and about Cummins Properties' leasing clients. [Sign up here](#) to enjoy the latest client news, events, special offers, and more.*

## Client Congrats



**Middlesex Sheriff Peter J. Koutoujian** (second from right) was awarded 2023 Sheriff of the Year at Major County Sheriffs of America's February 9 conference in Washington, D.C. Read more about this honor via [Patch.com](#).

## Save the Date



**Free Electronic Waste Collection Events**  
Coming in April

Recycle old computers, routers, phones, and more. [See flyer](#) for times and locations. Sponsored by [Circuitry Recycling](#) and [Cummins](#).

## Welcome, New Neighbors

*Not including Beverly and TradeCenter 128*

**American Customized Electrode**  
34 Commerce Way, Suite B-140,  
Woburn  
*Electrode manufacturing*

**Rhino's Carpentry**  
400 West Cummings Park, Suite  
4270, Woburn  
*Carpentry*

**Burns Landscaping & Construction**

**Sema Cargo Enterprise**

18 Commerce Way, Suite 1850,  
Woburn  
*Landscaping and masonry*

**Daddy's Fried Dough**

15-F Olympia Avenue, Woburn  
*Commissary*

**Dunham & Sons Electric**

155-U New Boston Street, Suite  
179, Woburn  
*Electrical*

**Ellie Mental Health**

200 Boston Avenue, Suite 1925,  
Medford  
*Mental health care*

**Phlebotomy Training Specialists**

196 Boston Avenue, Suite 3100,  
Medford  
*Health care training*

**Renew Vitality**

21 Cummings Park, Suite 226,  
Woburn  
*Men's health care*

800 West Cummings Park, Suite  
3375, Woburn  
*Logistics and storage*

**Solaqua Synergy**

40 Shattuck Road, Suite 201,  
Andover  
*Renewable energy*

**Spence-Wells Associates**

400 West Cummings Park, Suite  
2950, Woburn  
*Restaurant and hospitality supplies*

**Svojas Freight Solutions**

155-M New Boston Street, Suite  
130, Woburn  
*Shipping*

**Wellness Center**

92 Montvale Avenue, Suite 3700,  
Stoneham  
*Health care*

## Noteworthy News

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**Aptima** appointed 20-year employee **Michael Garrity** to lead its operation as CEO. The firm also announced a \$40 million contract supplement to support its development of adaptive learning systems for the defense, intelligence, and healthcare sectors. [Read more via \*Dayton Daily News\*.](#)



**LGA** is making headlines, thanks to a unique company culture and noteworthy strategic growth. Review the merits of the firm's "path of independence" via this [Boston Business Journal feature story](#), and [hear more online](#) from Managing Partner **John Geraci**.



**Myrobalan Therapeutics** secured a \$400,000 grant from ALS Association to support its development of a targeted therapy to improve and extend the lives of those diagnosed with the fatal neurodegenerative condition. [Learn more via businesswire.com.](#)



**Phoenix Tailings** received a \$1.4 million grant from Massachusetts Manufacturing

Innovation Initiative to accelerate carbon-neutral metal production in the Commonwealth. Review the positive local (and global) implications of this move [online](#).

## Know Your Neighbors



**Graphic Solution**, 18 Commerce Way, Ste 1400, Woburn, aims to provide reliable, high-quality print production and management services to help clients meet their project and branding objectives. Call **Gary Short** at 781-799-5806 or visit [GraphicSolution.com](http://GraphicSolution.com) to learn more.

**Lucky Choice**, powered by [Jackpot.com](http://Jackpot.com), is now open at 400 West Cummings Park, Suite 1850, Woburn. Stop in to purchase scratch tickets, lottery tickets, snacks, drinks, and more. Lottery tickets can also be purchased at [Jackpot.com](http://Jackpot.com) or via the Jackpot App. Use code MAFREE for a free ticket with your first deposit.



**RCS Behavioral & Educational Consulting**, 12 Gill Street, Suite 1650, Woburn, provides individualized services for children aged 0-22 with developmental and autism spectrum disorders. [Visit the website](#) to discover this 25-year-old firm's full array of support services, and contact [admissions@rcsconsultingne.com](mailto:admissions@rcsconsultingne.com) to connect with one of the friendly professionals pictured above.

## Business Tip: Avoid IRS Penalties



The IRS is urging businesses to audit the eligibility of all Employee Retention Credit (ERC) claims filed on their behalf. Business owners can avoid IRS penalties by addressing incorrect claims (whether paid or not) **prior to March 22**. [Read more about this important action item via an informative article](#) authored by the

## Cummings Buildings *Power Charities*

In just a couple of months, 150 greater Boston nonprofits will receive the welcome news that they have been awarded multi-year funding through the annual Cummings \$30 Million Grant Program. Special thanks are owed to the diverse corps of volunteers who have lent their time and insight to this philanthropic effort.



We are most appreciative of the leasing clients below, who've helped to determine the next class of winners as well as strengthen relations with existing grantees by serving on a Cummings Foundation volunteer committee.

- **Ben Bradford**, head of external affairs, **MassBio**
- **Hehershe Busuego**, director of programs & racial equity, **Essex County Community Foundation**
- **Albert Lanzillotti**, owner, **AP Lanzillotti II CPA**
- **Paul Manganaro**, president, **Manganaro Northeast**
- **Edward Rocha**, founder, **The Morning Goals**
- **Brian Sisitzky**, president, **LH Sisitzky Sales**
- **Sue Twombly**, vice president, strategy & client services, **KingFish Media**

And to Cummings' more than 2,000 leasing clients, thank you for your tenancy, which is so enormously helpful in funding all the Cummings organization's good works.

Pictured above: Cummings Foundation volunteer **Brian Sisitzky** (second from left), a long-time Woburn leasing client, delivers a check to grantee organization Merrimack Valley Food Bank.

## To Do This Month



Jennifer Todd  
Senior Vice President,  
Boston Celtics

### What's Her Story: Jennifer Todd McLane Middleton

**Tuesday, March 19, 4:30-7:00 PM**

*300 TradeCenter Drive, Suite 7600, Woburn*

Join Boston Celtics SVP **Jennifer Todd** for a fireside chat navigating her path to success in the sports industry. Light refreshments will be served at this complimentary networking event. Please register online.

**Estate Planning Seminar**

**CRAFTING  
YOUR LEGACY:**  
WILLS VS. TRUSTS

**FREE SEMINAR AT  
LORD HOBO BREWERY**



**Monteforte Law**  
**Tuesday, March 19, 6:00-8:00 PM**  
*Lord Hobo Brewery*  
*5 Draper Street, Woburn*

Attendees will explore the differences between wills and trusts at this no-cost educational event. Sip craft beer while receiving expert guidance on estate planning. Reserve your spot online.



**Woburn Kindness Day**  
City of Woburn  
**Wednesday, March 20, 9:00 AM-8:15 PM**  
*Locations throughout Woburn*

Join fellow community members for Woburn's first city-wide Kindness Day, featuring food and goods drives, crafting and sing-along activities, and more throughout the day. Review the full schedule of feel-good activities.

## Friendly Reminder



**Daylight Saving Time starts Sunday, March 10.** Remember to set the clocks *ahead* one hour before going to bed on **Saturday, March 9.**



**We want to hear from you!** Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, photos, and more to **Lisa** at [lvs@cummings.com](mailto:lvs@cummings.com).

## Earn Cash for Client Referrals

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**Know someone looking for space? You could earn \$1,000 or more for referring a new client to Cummings Properties.** Within our portfolio, which spans 11 cities and towns north of Boston, we have a space for every need. Contact your account manager or [view this flyer](#) to learn more.

Earn \$1 per square foot for a successful lease with us, with a minimum referral bonus of \$1,000!

# Lease Wilmington Flex & Office Space

9,000 SF and 11,400 SF Available Spring 2024



Cummings' Wilmington properties are ideally located right off I-93 at Exit 33. Two flex/office suites, rarely available in these locations, are ready to lease in Spring 2024. Enjoy an easy commute, ample free parking, and many nearby amenities, including Dunkin', Mona's Kitchen, fitness providers, and child care.

[View Flyer](#)

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