



February 2019

## New Client



### [BankFive](#)

300 TradeCenter, Suite 3990  
*Independent community bank  
offering personal and business  
services*

## Quick Links

[Client Directory](#)

[Service Call Request](#)

[Executive Office Suites](#)

## Local News

**Valentine's Day Shopping Made Easy:** Remember your neighboring merchants while shopping! Cummings Properties is home to a diverse collection of businesses, many of which offer gift certificates and special gift packages that are suitable for friends and relatives of all ages. Make a busy time less hectic by checking out the [Client Directory](#) to discover all that is offered locally.



## Client News



[Garden's Galore](#) is currently exhibiting oil paintings by local artist Mary Kelly. Essex marshland, Rocky Neck, sailing, and the Boston skyline are just a few of the subjects featured. Stop by the gift shop and browse the more than 200 items by artists and American craftsmen/women. Open Valentine's Day until 6:30 PM.

# MCLANE MIDDLETON

## Winchester Women's Healthcare, PC

[McLane Middleton](#) recently announced that Kara E. Dougherty and Shiva Karimi have been elected as directors of the firm. Dougherty focuses on securities law and provides counsel to clients regarding the formation, growth, and sale of businesses. Karimi's practice focuses on business immigration law. Congratulations to both attorneys.

[Winchester Women's Healthcare](#) prides itself on a personalized approach to patient care. Its qualified team of medical professionals provides comprehensive, thorough care focusing on women's health. The practice is currently seeking an office receptionist. To learn more about the position, [click here](#), or forward a resume to [winchesterwomenshealthcare@gmail.com](mailto:winchesterwomenshealthcare@gmail.com).

## Cummings Buildings Power Charities



First, there was Cummings Park in Woburn. Then came Cummings Center in Beverly. Now, there's Cummings Way-in Butaro, Rwanda, on the campus of [University of Global Health Equity](#) (UGHE). The leadership of this groundbreaking new university surprised Bill and Joyce Cummings with the sign pictured here when they recently visited.

Cummings Foundation provided significant initial funding to help establish UGHE. To learn more about this special relationship and the University's origins, [click here](#). Check out this [Flickr album](#) to view photos and videos from Bill and Joyce's trip to Rwanda, and [click here](#) to watch a **CNBC Africa** interview with **Gary Gottlieb**, CEO of Partners In Health, which operates the University.

## Upcoming Events



### [Valentine's Day at Strega Prime](#)

**Thursday, February 14**

400 TradeCenter

Enjoy a special [Valentine's Day Dinner](#) at Nick Varano's unparalleled Italian steakhouse. Make reservations early! Call 781-933-3333 or [reserve online](#).

**Rose Bouquets for Valentine's Day**

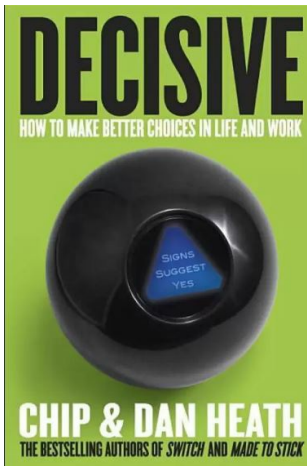
**Thursday, February 14, 9:00 AM - 6:30 PM**



[Gardens Galore](#), 300 TradeCenter, Suite 1450

Place your order today for day-of pick-up.

Great Valentine's gifts also available.



### TradeCenter Business Book Club

Every other Tuesday, beginning February 19

12:30 - 1:30 PM

400 TradeCenter, Suite 4850

Paul Dio of client firm [Trilogy Financial](#) is launching a book club related to business, self-improvement, leadership, culture, marketing, and sales. The February book is *Decisive: How to Make Better Choices in Life and Work* by Chip Heath and Dan Heath. Please email [paul.dio@trilogyfs.com](mailto:paul.dio@trilogyfs.com) for more information or to register.

## Special Offer

### [Book More, Save More at Breakout Games](#)

Pay as little as \$23.99 per person for a Private Experience.

Use "WEEKDAY10" for 10 percent off Sunday through Thursday games.

Or subscribe to [Dispatch](#), and solve the mystery shipped directly to your door! (*First box free*)

[Dispatch Kids](#) is also available.

For additional information, call 781-358-0900.

## The Latest at Cummings

**Starting Small and Higher Ed:** "I had a great time for the most of two years while writing [Starting Small and Making It Big](#) and this is the year for promoting and selling it," says author Bill Cummings, founder of Cummings Properties. "Self-publishing the book, without the assistance of any distributors or bookstore chains, has been a fun challenge."



Bill has been busy speaking to students at several dozen colleges that have incorporated *Starting Small* into their business curriculums. These engagements have been booked by Tufts, Harvard, and Boston College, among many other local universities, as well as by schools as far as University of Alabama in Tuscaloosa and University of Oxford in England. So far, 15,000 copies of *Starting Small* have been sold.

Bill jokes that he is using the book to build his retirement income, but in reality, 100 percent

of all proceeds from book sales go to Cummings Foundation. If you have a connection with a college that might like to host Bill for an inspiring educational event, please reach out to [Cindy Canavan](#) at 781-569-2344, with the name of the school representative whom she should contact.

## Friendly Reminders



**Presidents' Day:** Cummings Properties' offices and maintenance departments will be minimally staffed on **Monday, February 18** in honor of Presidents' Day.



**Online Service Call Reminder:** Cummings Properties provides maintenance services **Monday through Friday (except holidays) from 7:00 AM through 4:00 PM** for all building standard equipment. Clients may request service calls online by visiting [cumplings.com/service\\_call](http://cumplings.com/service_call). This system not only offers a quick and easy way to report a maintenance issue but also helps expedite service. Clients can add this system to their iPhones home screens by tapping the "Share" icon and selecting "Add to home screen." Android users can tap the menu button and then select "Add to home screen."

If preferred, clients may still place a service call to 781-935-8000. Service requests are dispatched in the order received and generally responded to before the end of the next business day.

As a reminder, local police or fire departments should always be notified first in the event of a life safety emergency (e.g., fire, accident, burglary). Similarly, suspected gas leaks should be reported directly to the appropriate gas company.

## Referral Opportunity

**Earn \$1 for every square foot your referral leases from Cummings Properties.**

[See details here](#), or speak with your account manager to learn more about the referral program, this featured space, or other spaces available at TradeCenter 128 and elsewhere within Cummings Properties' portfolio.

# TURN-KEY INCUBATOR LABS

780 SF to  
2,425 SF

MEDFORD & WOBURN



\$70/PSF  
VIEW PLAN



*Now Available*

**MEDFORD - 2,425 SF**

- 5 chemical fume hoods
- Large open office area
- Tissue culture area

Available Summer 2019

**WOBURN - 1,420 SF**

- 1 chemical fume hood

**\$37/PSF**  
VIEW PLAN



**\$37/PSF**  
VIEW PLAN



Now Available

**WOBURN - 845 SF**

- 2 chemical fume hoods
- Abundant casework
- Private offices

Available Spring 2019

**WOBURN - 780 SF**

- 1 chemical fume hood
- Open lab area
- Private office

**\$37/PSF**  
VIEW PLAN



If you no longer wish to receive our emails you may [unsubscribe](#). Unfortunately, if you unsubscribe, you **will not** receive important building notices such as water and electric shutdowns, or fire alarm testing.